

TERMS AND CONDITIONS OF SALE MAPAERO SAS

- SCOPE: "AkzoNobel"** means the AkzoNobel entity identified above and any AkzoNobel affiliate, **"Buyer"** means the purchaser and any affiliate of the Buyer, of Products and Services from AkzoNobel, **"Products"** means any and all goods sold by AkzoNobel to Buyer and **"Services"** means the services (if any) given by or on behalf of AkzoNobel. Unless a product sales agreement is in place between AkzoNobel and Buyer covering the sale of the Products and/or Services, all Products and/or Services sold or otherwise provided by AkzoNobel are sold or provided exclusively on the basis of these Terms and Conditions of Sale. No other terms or conditions shall be applicable unless expressly agreed to by AkzoNobel in writing.
 - OFFER / ACCEPTANCE:** A quotation from AkzoNobel does not constitute an offer but an invitation to Buyer to place an order. In all cases AkzoNobel's quotation and an order of Buyer shall be deemed based on these Terms and Conditions of Sale. A contract comes into effect only when AkzoNobel accepts Buyer's order. Once accepted by AkzoNobel Buyer's order may not be cancelled by Buyer without AkzoNobel's prior written agreement and subject to Buyer indemnifying AkzoNobel against all loss, costs and damages incurred by AkzoNobel as a result of the cancellation.
 - DELIVERY / TRANSFER OF RISK:** Delivery terms shall be interpreted in accordance with the latest INCOTERMS valid at the date the order is accepted. Unless otherwise agreed by AkzoNobel in writing, the delivery term is EXW and risk of loss in the Products will transfer to Buyer upon offer of the Products to Buyer or the carrier at AkzoNobel's shipping facility. Time of delivery or performance shall not be of the essence. Failure to deliver the Products and/or perform the Services on the specified date shall not entitle Buyer to claim any damages, losses or costs or to withdraw the order. AkzoNobel may deliver in instalments. Any failure to deliver an instalment or any claim by Buyer in respect of an instalment will not entitle the Buyer to treat the whole order as repudiated. Buyer is responsible for checking and signing for all deliveries and by signing the Buyer indicates that the delivery received is complete and in good condition. If the delivery is short or deemed to be damaged this must be highlighted to the delivery company. In the event of a claim related to transport, Buyer undertakes to timely make any reservations against the relevant carrier in accordance with laws governing the order and its delivery. Buyer's failure to notify the carrier of such claim will constitute a waiver by Buyer of any claim related to the associated damages. No Product returns will be accepted if not priorly approved by AkzoNobel in writing.
 - QUANTITY VARIATIONS:** Buyer will pay for the quantity delivered and may not reject any delivery of Product on the grounds of variation of quantity where such variation is not more than 10% of the quantity ordered.
 - PRICE AND PAYMENT:** Unless otherwise agreed by the parties, the price for the Products and the Services will be the price quoted by AkzoNobel. AkzoNobel may adjust the price(s) of any Products at any time by giving at least thirty (30) days prior written notice. All prices are exclusive of value added tax and any other tax that may apply in respect of the Products and Services. AkzoNobel will issue invoices to Buyer for all Products and Services. Buyer shall pay these invoices within 30 days from the invoice date in the currency and to the address and the bank account number of AkzoNobel as stated on the invoice. If the last day of the Payment Term is not a business day, Buyer shall pay at the latest on the last business day within the Payment Term. Time for payment of the invoices is of the essence. Buyer may not withhold payment of any amount due to AkzoNobel because of any set-off, counterclaim or similar deduction. Upon demand Buyer will immediately reimburse AkzoNobel for any and all costs including fees for collection agencies and attorneys incurred or expended by AkzoNobel to collect any amounts due from Buyer. Except in respect of the disputed portion (if any) of an invoice, if Buyer fails to pay on time, AkzoNobel may terminate the relationship with Buyer with immediate effect upon written notice to Buyer, and charge Buyer .. 15 percent and in no case lower than 3 times the legal interest rate. The Buyer is also liable for a lump-sum payment of €40 for collection costs and any additional compensation for collection costs which may be due (upon justification. The interest period will run from the due date for payment until receipt by AkzoNobel of the full amount due.
 - RETENTION OF TITLE:** Title in the Products will remain vested in AkzoNobel until payment in full by Buyer of all amounts invoiced and due to AkzoNobel. Pending payment, Buyer will hold the unused Products in trust for AkzoNobel stored in good condition separately from all other goods so that they are readily identifiable as AkzoNobel's. AkzoNobel has the right to enter the premises of Buyer to collect any Products to which it holds title. Buyer must fully cooperate with AkzoNobel if AkzoNobel decides to make registration for the retention of title. Irrespective of the law governing these Terms and Conditions, Buyer may sell the Products in the ordinary course of its business, but may not pledge, mortgage or otherwise encumber the Products prior to full payment of all amounts invoiced or due to AkzoNobel.
 - WARRANTY / BUYER'S RIGHTS:** AkzoNobel warrants to Buyer that at the time of transfer that the Products conform to AkzoNobel's standard Product specifications or such other specifications as AkzoNobel and Buyer have expressly agreed to in writing (the **"Specifications"**). **THIS WARRANTY IS THE SOLE WARRANTY GIVEN BY AKZONOBEL. AKZONOBEL MAKES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, ORAL OR WRITTEN, WITH RESPECT TO THE PRODUCTS THE APPLICATION OR USE THEREOF, OR OTHERWISE, INCLUDING THE IMPLIED TERMS, CONDITIONS OR WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR NON-INFRINGEMENT, EACH OF WHICH IS SPECIFICALLY DISCLAIMED.** In the event Products do not comply with the foregoing warranty, AkzoNobel will, at its option, repair or replace such Products or refund the Price of the Products and, having done so, will have no further liability. Buyer must notify AkzoNobel of any claim Products do not comply with the foregoing warranty within seven (7) days after Buyer becomes aware of such claim but in no event later than thirty (30) days after delivery of the Product to Buyer. Buyer's failure to notify AkzoNobel of any such claim within the time set out in the preceding sentence will constitute a waiver by Buyer of such claim. AkzoNobel makes no warranty of any kind with respect to any Services provided to Buyer and shall have no liability with respect to such Services. It is a strict condition of this warranty that Buyer shall take all reasonable steps to mitigate the effect of any loss or damage suffered by Buyer in respect of which a claim is made.
 - LIMITATION OF LIABILITY:** AkzoNobel will not be liable for any loss or damage caused by Buyer's failure to exercise effective quality control or the failure to store, use or otherwise handle the Products as advised or in accordance with instructions provided by AkzoNobel or industry standards. **AKZONOBEL WILL NOT BE LIABLE WHETHER IN CONTRACT, TORT (INCLUDING NEGLIGENCE), BREACH OF STATUTORY DUTY OR OTHERWISE FOR ANY LOSS OF PROFIT, LOSS OF BUSINESS, DIMINUTION IN VALUE, OR DEPLETION OF GOODWILL OR ANY INDIRECT, INCIDENTAL, SPECIAL, EXEMPLARY, PUTNITIVE OR CONSEQUENTIAL LOSS OR DAMAGE. AKZONOBEL'S AGGREGATE LIABILITY TO BUYER IN RESPECT OF ALL LOSSES ARISING UNDER OR IN CONNECTION WITH THE SUPPLY OF PRODUCTS OR SERVICES WILL IN NO WAY EXCEED THE PRICE OF THE PRODUCTS PURCHASED, OR €200,000, WHICHEVER IS LOWER.** Nothing in this section will limit or exclude AkzoNobel's liability for any matter in respect of which it is unlawful for AkzoNobel to exclude or restrict its liability.
 - INDEMNIFICATION:** Buyer will indemnify, hold harmless and defend AkzoNobel and its affiliates and each of its and their respective directors, officers, employees, agents, successors and assigns (each an **"Indemnified Party"**) from and against any and all third party claims including all losses, damages, liabilities, penalties, costs or expenses of any kind (including attorneys' fees) collectively, **"Losses"** incurred by an Indemnified Party as a result of such claims arising out of or related to (i) Buyer's or any of its or its affiliates' directors, officers, employees, contractors or agents negligence or willful misconduct; or (ii) Buyer's breach of the obligations under these Terms and Conditions of Sale or any contract concluded between the parties. The provisions of this section will survive any termination of the relationship between AkzoNobel and Buyer.
 - FORCE MAJEURE:** AkzoNobel will not be liable for failure to perform its obligations (if hindered or prevented, directly or indirectly by war (declared or undeclared), military coup, national emergency, epidemic or pandemic, terrorist attack, sanctions, inadequate transportation facilities, equipment failure, AkzoNobel's inability to secure supplies or energy for the manufacture of the Products and/or performance of the Services on terms and conditions that are acceptable to AkzoNobel, natural disaster, labour dispute, government restraint, cyberattack, any third party criminal act, or vandalism which affects AkzoNobel's ability to supply, or any other cause beyond the reasonable control of AkzoNobel (each a **"Force Majeure"**). AkzoNobel shall have no obligation to procure any Products from other sources and may allocate its available supply of Products among its affiliates and their customers, and resellers on whatever basis AkzoNobel may deem fair and practical. In the event the duration of a Force Majeure exceeds six (6) months or is reasonably expected to exceed six (6) months AkzoNobel is entitled to withdraw from any obligation it may have to supply the Products and Services to Buyer without the Buyer having any right to compensation.
 - COMPLIANCE WITH LAWS:** Buyer shall, and shall procure that its officers, employees, counterparties, resellers, sub-contractors and any other persons shall comply with all applicable laws, and not take any actions that would cause AkzoNobel to be in violation of the applicable laws. Applicable laws include without limitation laws, rules, codes, regulations and statutory requirements that from time to time come into force, including specifically those that relate to (but will not be limited to) labour and employment, human rights, privacy, safety, any applicable taxes, the environment, competition and antitrust, anti-corruption and bribery and export controls and sanctions. Buyer, at its own expense, shall obtain and maintain all certifications, authorisations, licenses and permits necessary to conduct its business and perform its obligations. Buyer shall adhere to the Code of Conduct as currently published on AkzoNobel's website at <https://www.akzonobel.com> in connection with all transactions involving AkzoNobel or any of its affiliates. Buyer hereby indemnifies AkzoNobel in full and on demand against all losses, damages, liabilities, claims, actions and proceedings which AkzoNobel or any of its affiliates may incur as a result of any breach by Buyer or this clause.
 - TERMINATION:** A contract with Buyer to deliver Products and Services on the basis of these Terms and Conditions will not oblige AkzoNobel for the future to take further orders. AkzoNobel will at all times be entitled to end the relationship. Such termination will never entitle Buyer to compensation. Upon termination or expiry Buyer will return to AkzoNobel all confidential information (as defined below), whether in written or electronic format, supplied by AkzoNobel and will make no further use of the same.
 - LAW AND DISPUTE RESOLUTION:** These Terms and Conditions and all disputes between AkzoNobel and Buyer are governed by the laws of the country and, if applicable, state or province, in which AkzoNobel's address is located (as indicated on the top of each page of these Terms and Conditions), excluding the United Nations Convention of Contracts for the International Sale of Goods and any choice of law rules that direct the application of the law of any other jurisdiction. Any disputes between AkzoNobel and Buyer that the parties are unable to resolve by agreement will be resolved exclusively in the courts having jurisdiction over the subject matter of the dispute located in the city in which AkzoNobel's address is located (or if no such courts exist in such city in such courts as are located closest to such city) and those courts having appellate level review over the decisions and rulings of such courts. AkzoNobel and Buyer consent to the jurisdiction and venue of such courts.
 - MISCELLANEOUS:** These Terms and Conditions and any other terms agreed by AkzoNobel and Buyer are highly confidential and contain commercially sensitive information (in particular, the price list, rebate details and payment terms). AkzoNobel and Buyer each undertake to keep confidential and not to disclose to any third party these Terms and Conditions or any other confidential information in any form directly or indirectly belonging or relating to the other or its affiliates without the prior written consent of the other party, save that either party may disclose such information if required to do so by law, Court order, regulation or any governmental authority. Where required to make such disclosure, the party being required to make the disclosure shall consult with the other party to agree the scope of such disclosure.
- AkzoNobel owns all intellectual property rights in the Products and Services and Buyer agrees that these rights may not be used in any way without AkzoNobel's prior written consent. Buyer agrees to indemnify AkzoNobel for any damages, losses and legal fees whether direct or indirect that AkzoNobel has incurred or will incur as a result of any infringement caused by Buyer of AkzoNobel's intellectual property rights in the Products and Services.
- Each party undertakes to respect the applicable data protection legislation, to the extent that it is applicable to them, and to ensure compliance with such legislation by its personnel, agents and representatives and subcontractors.
- If any provision of these Terms and Conditions and other terms agreed between AkzoNobel and Buyer is invalid, illegal or unenforceable, in whole or in part, in any jurisdiction, this will not affect any other provision or invalidate or make unenforceable such provision in any other jurisdiction and AkzoNobel and Buyer will negotiate in good faith to modify these Terms and Conditions or other terms agreed to effect the original intent of AkzoNobel and Buyer as closely as possible.
- All notices will be in writing and deemed given (a) when delivered by hand or an internationally recognized commercial courier; (b) on the third (3) Business Day (being a day other than a weekend day or public holiday in the country in which AkzoNobel's address (as indicated above) is located) after postage, if sent by first class mail, postage prepaid (return receipt requested, if available); or (c) on the date sent by e-mail (with confirmation of transmission) if sent during normal business hours of the recipient; and on the next Business Day if sent after normal business hours of the recipient. Notices must be sent to the respective parties at the address or email address of the contact person as notified from time to time.
- Any contract under these Terms and Conditions of Sale may not be assigned by Buyer without AkzoNobel's prior written consent. AkzoNobel is entitled to assign or sub-contract any of AkzoNobel's obligations under such contract. Upon assignment date, AkzoNobel shall be fully and completely released from any and all obligations under such contract under these Terms and Conditions of Sale.

Supplementary Terms and Conditions

- Minimum Invoicing: 200€ for any delivery
- Minimum order quantity (MoQ): every product has a specific MoQ corresponding to the minimum quantity for each delivery and cannot be revised downwards.
 - For Topcoat colors of Cabin & Exteriors, the customer has the choice between:
 - Either a MoQ of 5 Liters (or 5kg) per delivered color
 - Or a surcharge of **100€** per delivered color
 - For deliveries in Metropolitan France for more than 100 liters, transportation will be covered by AKZONOBEL PAMIERES with its own forwarder.
- Method of transport / packing / Storage:
 - Our prices include necessary packaging for road transportation & Sea freight under normal temperature conditions (> 5°C as per TDS requirement)
 - Waterborne paints (such as FR1/55, FR2/55, FR4/45, FR6/55) could be altered if exposed to freezing conditions. The use of thermal covers for big quantities and prevent from road transportation will reduce risks during freezing periods. Also, we remind you to store these products as per TDS requirement at a temperature > 5°C
 - For Air transport, IATA packing and additional approved boxes for DGR goods will be charged extra (please contact us for specific pricing). Remark: our Water based cabin products are not considered as DGR goods (not subject to IATA pack)
- IATA Packing charge CAO:** Dangerous products which are delivered by Air will require a specific approved packaging. This packaging will be invoiced following the rules defined under:
 - Qty < 5 UoM: 10€ per UoM
 - 5 UoM ≤ Qty < 20 UoM: 7€ per UoM
 - 20 UoM ≤ Qty < 100 UoM: 5€ per UoM
 - Qty ≥ 100 UoM: price on demand
 - UoM = Unit of Measure = Liter or kilogram, depending on the UoM we use to sell the product
 - Minimum IATA charge: 25€
 - Shipping via OK-PAX: on request
- AOG Service / Charge:**
 - AOG tagged orders can be dispatched within 5 working days (based on standard orders, excepted special effects tints, products with special controls...) and after a **written agreement given by AKZONOBEL PAMIERES**.
 - 15% AOG charge will be applied to the value of products ordered with a minimum of 150 € per AOG order.
 - Order modifications / cancellations are not possible for AOG orders.
- Order modification / Changes in the method of transport / Order cancellation:** Any order modification / cancellation received after order acknowledgement will be subject to under conditions:
 - Change in the method of transport** (Road to Air, Standard to Express, Cargo freight to passenger freight...) or request for Partial shipment will be possible at no cost until 2 working days before agreed delivery date, only if the order has been sent by the customer 11 open days before the delivery date. Any change request received later will be submitted to a 250 € repacking fee and subject to 2 additional working days delay minimum.
 - Change in the ordered quantity** will be subject to AKZONOBEL PAMIERES approval. Many products being manufactured on order, any order modification received after production start will be considered either as a: i) new order (request for quantity increase), or ii) order cancellation (request for quantity decrease). Your sales assistant will be able to inform you on the exact status of your order, this rule may not apply to stock items when requested more than 2 working days prior to agreed delivery date.
 - Order cancellation will be subject to a cancellation fee equal to 15% of the cancelled value.